



VELOCITEACH WINS SUIT AGAINST FLOYD TROTMAN, III AND CERTIFI

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After nearly three years of litigation, Velociteach won its jury trial against CertiFi and its owner Floyd Trotman, III, concerning CertiFi and Trotman's use of Velociteach's intellectual property.

In January 2007, Floyd Trotman was observed using Velociteach's proprietary materials including charts, graphics, slides, and question content without Velociteach's knowledge or permission. Shortly thereafter, Velociteach contacted Mr. Trotman, and demanded that he cease using Velociteach's materials. He refused, claiming the materials were of his own creation. Velociteach then filed suit in Cobb County, Georgia. Trotman, a former Velociteach instructor, had been fired a year earlier for failing to maintain his PMP credential.

In March 2008, after viewing materials and hearing testimony, the court issued an injunction against Trotman and CertiFi, ordering him to stop using the material until the time of trial; however, during the course of that injunction, information was provided that confirmed that Trotman was still using Velociteach's proprietary methods and material. A hearing was held, and Trotman was found to be in contempt of the court's order.

In August 2009, a week long trial was held in the Superior Court of Cobb County, GA that featured testimony from the Project Management Institute and other witnesses. After a short deliberation, the jury of 12 men and women unanimously ruled that Trotman and/or CertiFi were found to have committed:

- Conversion (an unauthorized claim of ownership)
- Deceptive Trade Practices
- Tortious Interference with Business Practice
- Breach of Contract
- Unjust Enrichment

While the jury was not willing to find that Trotman or CertiFi committed fraud or theft of trade secrets, they did award Velociteach \$147,750 against Trotman and CertiFi. Following the trial, the judge ordered Floyd Trotman to pay an additional \$30,000 in attorney's fees, and allowed Velociteach to monitor Trotman for the next five years, required Trotman to produce his materials for review by Velociteach and return all of Velociteach's intellectual property, and to produce the hard drive that contained Velociteach's information. Moreover, he was ordered to produce the name, address, and employer of every person to whom he had shown Velociteach's proprietary information. Finally, the court permanently enjoined Trotman from using certain Velociteach materials.

All post-trial motions petitioned by Trotman and CertiFi were summarily denied. A notice of appeal has been filed by Trotman and CertiFi.

CertiFi is no longer a Registered Education Provider with the Project Management Institute.

Velociteach offers training courses in project management around the world. For more information about Velociteach, visit Velociteach.com. For more information about this release, contact Attorney Mathew Nasrallah at (770) 424-1234.